



# *Nancy Hightshoe Seminars*

## *What People Are Saying...*

*Comments, program highlights and ideas from the seminar which will make a difference in participants' lives...*

*"Nancy, I found your presentation insightful, informative and inspirational."*

**Kym Stewart**, The Boeing Company

*Resilience - Rebounding During Turbulent Times and Meeting the Challenges of Change*

*"Thank you, Nancy, from the Seattle Regional Office management staff for helping us cope with the September 11, 2001 tragedy. It happened in the middle of your presentation! You immediately changed gears and helped us deal with the tragic death of two of our census peers as well as the deaths of thousands of innocent Americans. You were an inspiration to us all! Then you shifted gears once again and focused us on the training goals we had outlined for the conference. Great job!"*

**Moises M. Carrasco**, Director, Seattle Region of the U.S. Census Bureau

*Peak Performance - Developing Your Leadership Abilities and Successful Negotiation & Persuasion - Increasing Your ROI.*

*"Nancy, I have had the pleasure of observing a couple of your seminars. You always hit the mark."*

**Ben Calia**, President, Missouri Association of Public Purchasing

*Successful Negotiation and Persuasion - Increasing Your Return on Investment*

*"REALLY nice job yesterday, Nancy. I could have listened to you for a lot longer even at that tough spot on a program. You have a lot of information with an authentic and fun style. I appreciate that in a speaker...not affected, but really effective. You are fun. It was a pleasure seeing you speak again."*

**Pam Vaccaro**, CSP, author and speaker, MAC Meetings and Events

*Keeping Meeting Professionals and Their Guests "Out of Harm's Way"*

*"Great information!"*

**Phil Bagby**, President and CEO, Ozark Medical Center

*Managing Conflict to Increase Productivity, Ensure Your Success and Reduce Your Stress!*

*"Your seminar answered my questions – and I had quite a few."*

**John Poitras**, President of AFGU Union, Local 1904 – Fort Monmouth, NJ

*Defusing Workplace Violence - Risk Factors, Prevention And Survival Strategies*

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*“I am so impressed with Nancy that I am compelled to share her information with other statewide and statewide associations who may wish to avail themselves of her services.*

*Nancy has spoken to many groups within the cooperative program at both the local and national (NRECA) level. Co-op personnel who participated in Nancy’s workshops at the NRECA National Conference were extremely complimentary of her programs’ informative and interesting content, as well as her vibrant and captivating presentation style.”*

**Barbara Rodgers, Dir. Of Meetings, Kentucky Electric Co-operatives**  
*Charisma – The Power to Inspire Peak Performance and Out of Harm’s Way*

*“You were the highest rated speaker at our Annual Support Staff Conference! I hope you will consider next year’s conference again on June 8, 2007.”*

**Dorothy J. White, CMP, CSEP, Conference Coordinator, Cooperating School Districts, Nibbled to Death by Ducks –Harnessing Stress for Peak Performance**

*“Nancy, I evaluate seminars by what I see in participants’ eyes, expressions and follow up feedback.*

*Over the years, when you have presented several different programs for me, I have seen and experienced the impact your seminars have made on our staff. Your style is engaging, heart felt and based on great personal experiences with which most people can relate.*

*The written evaluations confirmed that we had delivered our desired message. The most gratifying feedback however, was received days or weeks later when I would hear a comment about how employees have used your suggestions in both their personal and business environments – their real lives.*

*I remember our early negotiation and efforts it took to secure your presentations. We shared ideas on how your seminars would benefit employees and you made adjustments to fit our company culture. You worked with management to help me justify the value and importance of the programs. You made a commitment to me that you would deliver the goods and, boy, did you. You didn’t hesitate when I suggested the rigorous schedule that included presentations at 7:00 PM, 1:00 AM and 6:00 AM so we could deliver your program to employees who worked second and third shifts. Now that I look back, we really had a lot fun and these people definitely did benefit from your presentations.”*

**Paul Carlson, Maintenance Manager, Park Nicollet Health Services**  
*Charisma-Developing Your Personal Power, Out of Harm’s Way and Customized Customer Service programs (Several different engagements)*

*“Your presentation was AWESOME ! It’s plain to see why you are successful. You infused teaching, training, comedy and reality all in one session.”*

**Sandra Larkin, CPC, Business and Life Coach, American Business Women’s Association, Charisma - The Power to Inspire Peak Performance**

*“I would like to recommend a trainer for your business or event – Nancy Hightshoe. The 100 members of the audience had so many question and interest in the topic that they kept her an additional 40 minutes after the scheduled end of the program. You are welcome to call or email me with any questions.”*

**Mike Marsch**, Meeting Planner, MO Association of Rural Electric Coops  
*“Identity Theft” – Risk Management = Excellent Customer Service*

*“Nancy, I was privileged to hear you speak. You were elegant, energetic, organized, terrific, informative and humorous. I don’t understand how a Hollywood agent allowed you to get past him/her. Thank you for your knowledge and professionalism. You are indeed refreshing!*

**Irene Mitchell**, Church of Christ  
Keeping Evangelists “Out of Harm’s Way”

*“Excellent speaker and topic. Enjoyable to listen to and you can tell she is well read on a great variety of topics and makes them easy to understand for others. Sorry you only had 1 hour to speak.”*

**Teresa Coyne**, Emergency Patient Care Manager  
*Resilience - Rebounding During Turbulent Times and Meeting the Challenges of Change*

*“Thank you so much for the great information, day to day life experiences, best part of the summer!! I could have listened to your wisdom all day. Such a variety of life experiences.”*

**Gloria Fields, RN, DOC**, Director of Nursing, Lakewood Trauma and Medical Center  
*Resilience - Rebounding During Turbulent Times and Meeting the Challenges of Change*

*“The entire presentation was one of the greatest in 30 years as a nurse.”*

**Linda Conner, RN**, Director of Nurses, Scotland County Memorial Hospital  
*Resilience - Rebounding During Turbulent Times and Meeting the Challenges of Change*

*“Your presentation was a great reminder of the skills I need to effect successful change.”*

**Mike Putsbaugh**, Deputy Chief of the Greenwich, CT Fire Department  
*Meeting The Challenge of Change*

*“Nancy, you have such a gift for speaking and engaging your audience! Thank you so much for the excellent program on family safety. You taught us some wonderful life skills in such a captivating way, and truly set up a rapport with all the parishioners and guests who participated.*

*The information you presented was so informative and practical that our parish school is bringing you in to teach all 800 students how to avoid abduction and other dangerous situations, as well as the sensitive topics of how to:*

- recognize molestation attempts,*
- stop the molester, and*
- tell a trusted adult.*

*I know that our community is more knowledgeable and confident to face future challenges after participating in your program!”*

**Barb Dowling, RN, BSN**, Parish Nurse, Queen of All Saints Catholic Church  
*Keeping Your Family “Out of Harm’s Way”*

*“Anyone who was a part of your presentations certainly has received life saving skills. Your dedication to this work is awesome! Thank you again for your input and sharing your insights.”*

**Sister Rose, SSND and Father Don Wester**  
*Keeping Your Family “Out of Harm’s Way”*

Perhaps the most interesting comment was from a male juvenile resident in state custody who wrote -  
*“It don’t make a lot of sense to me - telling a bunch of criminals about how to avoid crime, but I think it is a good message you’re trying to send and I am sure it can help others. I also like how much you stress on awareness, so thank you.”*

*“Out of Harm’s Way” - Making Smart Safety Choices*